



Step 1: Discovery & Consultation

We start with a one-on-one conversation to understand your goals, budget, lifestyle, and must-haves. This sets the foundation for a tailored home search.

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Step 2: Pre-Approval & Financial Strategy

Before shopping, we connect you with trusted lenders who can get you pre-approved. This strengthens your buying power and positions you as a serious buyer in a competitive market.

Step 3: Personalized Home Search

Using local expertise and market insight, we'll identify homes that match your needs, including off-market opportunities you might not find on your own.

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Step 4: Touring & Feedback

We tour properties together, narrowing the options based on what excites you. I'll provide honest feedback, highlight red flags, and help you see the full potential in each home.

Step 5: Crafting a Winning Offer

Once we find “the one,” I’ll guide you in writing a competitive offer. My negotiation skills and market knowledge give you the best chance of winning while protecting your interests.

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Step 6: Inspection & Due Diligence

After your offer is accepted, we schedule inspections and review disclosures. I’ll walk you through findings, negotiate repairs or credits, and ensure there are no surprises.

Step 7: Smooth to Settlement

From appraisal to final loan approval, I coordinate all details with lenders, title companies, and the seller’s side, keeping everything on track.

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Step 8: Closing Day & Beyond

On closing day, you’ll get the keys to your new home! But my role doesn’t stop there, I’ll be your lifelong real estate resource, from market updates to contractor referrals.